

# 4 Discovery Questions to Address Clinical Product Utilization

These four discovery questions can help hospitals identify clinical product usage variation and align it with established best practices.

**1.** Does product usage align with hospital protocols?

**2.** Do the products purchased support your established best practices?

**3.** Are product characteristics essential for best practice?

**4.** Are other factors causing product misuse or variation?



**Savings where you didn't know they existed.**

Blue.Point solutions align product utilization with clinical best practices to uncover achievable savings. Our comparative analytics allow health systems to compare their usage and practice across their system to other IDN's.